

Principal / Platform Builder, Path Ventures

Location: San Francisco / Bay Area pref. (open to the right candidate elsewhere in the US)

Role type: Full-time

Experience: 3–10 years

Compensation: Modest base, bonus, and meaningful upside.

Path Ventures is building a modern venture firm: small team, high impact, founder-first, LP-aligned, and system-enabled. We believe the next great venture firms will combine sharp investment judgment with productized workflows, AI-assisted operations, fast founder service, and best-in-class transparency for LPs.

We are hiring a **Principal / Platform Builder** to help us build that firm.

This is a hybrid role across **sourcing, diligence, systems-building, and process optimization**. The right person will be equally excited to find great founders, evaluate companies, improve our internal operating system, and build lightweight tools that make Path faster, smarter, and more useful.

What you'll do

You'll help source and evaluate early-stage companies across pre-seed, seed, and selective early growth. You'll take first meetings, research markets, build competitive maps, run diligence, draft investment notes, and help move founders from first conversation to decision quickly and thoughtfully.

You'll also help build and improve Path's internal venture operating system: AI-assisted deal intake, founder follow-up workflows, CRM hygiene, diligence templates, market-mapping tools, LP reporting workflows, relationship graphs, and portfolio support systems.

This role is part investor, part operator, part product thinker. You should be comfortable moving between founder calls, AI tools, lightweight automations, and investment memos.

What we're looking for

- 3–10 years of experience across venture, startups, product, growth, data, finance, consulting, engineering-adjacent roles, or company-building
- Strong interest in early-stage technology companies
- Ability to source, research, and evaluate founders and markets
- Technical fluency: comfort with AI tools, automation, databases, APIs, no-code/low-code tools, or lightweight scripting
- Strong writing and synthesis skills
- Bias toward speed, clarity, and follow-through
- Founder empathy and high-quality communication

- Systems thinker who likes improving workflows
- Low ego, high ownership, high curiosity
- Excited by the idea of building the firm, not just working at one

Bonus points

- You've built internal tools, automations, dashboards, or data workflows
- You've worked with Airtable, Notion, Clay, Claude, Retool, Cursor, Lovable, Supabase, CRMs, or similar tools
- You can write lightweight code or are comfortable working with technical teammates
- You have a strong founder/operator network
- You publish, write, or create thoughtful content around startups, markets, or technology
- You have experience doing customer discovery, market research, or diligence

What success looks like

In this role, you will help Path:

- Find better companies earlier
- Respond to founders faster
- Run cleaner diligence
- Build stronger market maps
- Maintain a sharper CRM and relationship graph
- Improve LP transparency and reporting
- Productize repeatable workflows
- Make a small firm operate with the leverage of a much larger platform

Why join Path

This is not a high-cash-comp, low-responsibility role. It is the opposite: **lean compensation, high ownership, high trust, and real upside.**

You'll work directly with the GP, help shape the firm's operating model, influence investment decisions, build systems from the ground up, and have a real hand in defining what a forward-deployed venture firm can look like.

Path's ambition is simple: become the venture firm founders want to work with and LPs are proud to back.

If this sounds like you, send an e-mail to jobs@path.vc with 4 things.

1. Why you? include LinkedIn if you have one, and projects you're working on.
2. Investment areas and companies you're excited about right now and why.
3. What would the ideal venture firm look like if built today?
4. Max 2 minute video pitch. Enthusiasm doesn't always come across on docs.